



Pricelist 2006 / 2007 in EURO Dream Yacht Mediterranean Turkey (Marmaris)

Rates in EURO per night

Type of boat	Cab.	Pass.	01/01 - 27/04	28/04 - 11/05	12/05 - 27/07	28/07 - 21/09	22/09 - 12/10	13/10 - 31/12	Deposit
Monohulls Premier									
Harmony 38 (2007)	3	6/8	157	200	240	298	280	214	3 000
Harmony 42 (2007)	3	6/8	200	271	343	379	350	257	3 000
Harmony 47 (2007)	4	8/10	286	370	408	485	443	329	4 500
Harmony 52 (2007)	5	10/12	343	440	555	615	586	471	6 000

Premier yachts: less than 3 years old from their first charter date

On Harmony 52: generator and water maker

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water ♦
final cleaning (mandatory option): Harmony 38: € 60.-, Harmony 42: € 80.-, other yachts € 100.- ♦ transitlog: € 80.- / cruise ♦ clearing/customs to Greece: € 160.-

The rates apply for charters of 7 nights minimum

Embarkation / Disembarkation

Embarkation Saturday 17h00

Disembarkation Saturday 08h00

(compulsory return to the base the evening before disembarkation at 17h00)

Long term discount

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more

Early booking discount

5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount

5% for any repeat client

Boat show discount

5% for any charter booked on a boat show

Group discount

5% for at least 5 yachts booked

(Above discounts can be cumulated, if applicable)



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Options

Skipper € 120.-/night + provisioning
 Hostess/Cook € 100.-/night + provisioning

Transfers airport – base

Dalaman airport – Marmaris base

1 – 3 persons € 90.- / one way
 4 – 8 persons € 125.- / one way
 Each add. Person € 22.- / one way

Izmir airport – Marmaris base

1 – 3 persons € 190.- / one way
 4 – 8 persons € 200.- / one way
 Each add. Person € 33.- / one way

Bodrum airport – Marmaris base

1 – 3 persons € 135.- / one way
 4 – 8 persons € 150.- / one way
 Each add. Person € 22.- / one way

Antalya airport – Marmaris base

1 – 8 persons € 255.- / one way
 Each add. Person € 33.- / one way

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel and water.

Security Insurance

Harmony 47 and 52
 Harmony 38 and 42

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 500.- at the base
 € 25.-/night (minimum € 175.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

to be paid at the base upon embarkation by bank certified cheque, cash or traveller cheques
 Credit card (Visa or MasterCard) only possible for reduced security deposit

Payments

25% of the charter fee to confirm booking
 75% of the charter fee plus all booked options 60 days before embarkation

Cancellation fee

More than 90 days	€ 350.-
Between 89 to 60 days before charter start	25% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.